

## **Customer Scenario**

### **Company profile**

INV is a marketing company with 20 users. The multi-vendor infrastructure is outdated, and the Managing Director would like to re-invest in a new solution for their office. There is one IT Support Administrator who is an IT generalist.

### **Further information**

THE IT MANAGER HAS REQUESTED A NEW SOLUTION WHICH MEETS THE FOLLOWING POINTS:

They prefer an onsite solution; however, they use cloud services such as Office 365 and Salesforce. They need a solution to provide centralized file storage and print services.

They don't have a rack and there isn't space for one.

They currently store 1TB of data.

THEY WANT A SOLUTION THAT MEETS THE FOLLOWING REQUIREMENTS TOO:

- Secure
- Simple setup
- Simple day to day IT administration
- Offers the possibility of remote management
- Affordable